

TABLE 5D16 ELASTICITY OF DEMAND FOR TRUCKING SERVICES IN THE USA WITH RESPECT TO SHIPMENT CHARACTERISTICS

| | <i>Shipment characteristics</i> | | | | |
|---------------------------------------|---------------------------------|--------------------------------------|---------------------------|-------------------------------------|------------------------------|
| | <i>Av. load - Truck</i> | <i>Av length of Haul - Truck</i> | <i>Av load - Rail</i> | <i>Av length of haul - Rail</i> | <i>Value of shipment</i> |
| <i>Durable manufactures</i> | | | | | |
| Official Territory | -0.5211 | -0.0509 | 0.1804 | 0.2566 | 0.1585 |
| South | -0.6360 | -0.0622 | 0.2202 | 0.3132 | 0.1935 |
| West | -0.8578 | -0.0839 | 0.2969 | 0.4224 | 0.2609 |
| <i>Nondurable manufactures</i> | | | | | |
| Official Territory | -0.6327 | -0.0619 | 0.2190 | 0.3116 | 0.1925 |
| South | -0.7009 | -0.0686 | 0.2426 | 0.3452 | 0.2132 |
| West | -1.0109 | -0.0998 | 0.3499 | 0.4979 | 0.3075 |
| <i>Petroleum and related products</i> | | | | | |
| Official Territory | -0.3958 | -0.0387 | 0.1370 | 0.1949 | 0.1204 |
| South | -0.4304 | -0.0421 | 0.1489 | 0.2119 | 0.1309 |
| West | -0.5245 | -0.0513 | 0.1816 | 0.2583 | 0.1596 |
| <i>Mineral, chemical & other</i> | | | | | |
| Official Territory | -0.7807 | -0.0763 | 0.2703 | 0.3845 | 0.2375 |
| South | -1.0064 | -0.0984 | 0.3484 | 0.4956 | 0.3061 |
| West | -1.5538 | -0.1519 | 0.5378 | 0.7652 | 0.4767 |

Source: Friedlaender & Spady (1981, table 2.11, p. 57).